



QUALITY
THAT INSPIRES
TRUST



Hans Klotz
FRESH FROM ITALY

We love fruit and vegetables. We have for over a half-century. Hans Klotz Srl is a family business with a long-established tradition that, for over three generations, has been active in the international trade of top-quality fruit and vegetables grown in the fertile fields of Italy. The close and long-standing relationships we have created with our customers and growers represent the fundamental cornerstone of our success. Our company is committed to doing its utmost to satisfying the increasingly high standards of the market in terms of food safety, traceability, residue control, quality control, product-sourcing, flexibility and around-the-clock customer service. The close working relationships we have developed with growers, distributors and you, the customer, make it possible for the products requested (both in terms of daily deliveries and special seasonal products) to be delivered promptly and in the quantity desired and, above all, to the exacting standards of the customer. This is the key to a fruitful and profitable collaborative relationship.

GOODNESS FROM THE HEART

SEEKING THE BEST
IN QUALITY



In Rutigliano, in Puglia, Vittorio Mezzapesa grows his distinctive table grapes with passion.



“From the time I was a boy, I was able to watch the dedication and passion with which my grandfather, Hans Klotz, sold apples and pears from Alto Adige. My grandfather passed on this dedication to my father who, in turn, passed it on to his 3 children Ingrid, Harald and Hans, who now run the business. However, there is something that has remained constant in our company since its inception and despite the on-going changes in this sector: we remain a family-run business, with a clear-cut approach, direct contact with growers and a personal relationship with each customer in order to maintain the best in quality and attention.”

Hans Klotz

*Hans Klotz personally
checks fruit quality.*

**Hans Klotz**
FRESH FROM ITALY

This magical land, bounded in the north by the Alps and in the south by the island of Sicily, offers a diversity of unique landscapes: snow-capped mountain peaks, vineyards with castle-like homesteads, fertile soil set in rolling hillsides, fields of bright-colored poppies and islands that retain their natural, romantic atmosphere... A unique and harmonious land that warms the heart and fills the soul with joy. “Bella Italia” – a phrase filled with yearning that brings to mind the image of a country known for its Mediterranean joie de vivre, warm hospitality and, above all, excellent food. This should come as no surprise since, thanks to its mild Mediterranean climate, the luxuriant fruit and vegetables that grow here are renowned for their genuine, unmatched flavor. The fertile soil, extensive experience of Italian growers, emphasis on quality over quantity, strict harvest controls and the possibility of cultivating new varieties, contribute to making Italy one of Europe’s key regions in the fruit and vegetable sector.

ITALY: A LAND KISSED BY THE SUN

THE INCOMPARABLE MEDITERRANEAN CLIMATE



*Idalgo Lorenzini examines his
ripe kiwis with satisfaction in
Gatteo, Emilia Romagna.*




Hans Klotz
FRESH FROM ITALY

Italy's Mediterranean climate is ideal for cultivating the different varieties of fruit that require this climate to thrive and grow. Italian agriculture's excellent climatic conditions and the nutrient-rich soil are not only advantages from the standpoint of cultivation, but also give Italian fruit its distinctive, superior flavor. Hans Klotz Srl offers stone fruits, top fruits, soft fruit and citrus fruits freshly harvested from all the agricultural regions of Italy. Of course, for us quality is a personal question and maintaining close, long-term relationships with the producers we work with is of primary importance. We keep a continuous eye on the variety of our high-quality products and carefully maintain quality at the highest level. We use all means available to guarantee the safety, quality, flavour and freshness of our products.

SWEET AND FILLED WITH FLAVOR

OUR FRUIT



JULIUS: PREMIUM BRAND

To meet market demand, Hans Klotz has adopted its own brand: JULIUS. Fruit bearing this logo has been cultivated by growers selected to meet the highest quality standards. Direct from the field to the retail store, our strict quality controls and goodness of JULIUS products will also win over your customers.






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FRESH FROM ITALY

Our vegetables are warmed by the sun of southern Italy, nourished by its special soil and grown with love. These are the conditions under which our varieties of vegetables are grown and thrive in this perfect southern Italian climate. Today's consumer expects to have a wide variety of fresh vegetables available throughout the year. In order that retailers can offer consumers a rich selection of fresh, tasty produce "right from the field to the table", we guarantee that all our vegetables follow a strict growing process from planting through harvesting, distribution, quality control, storage and delivery. Our priorities are freshness and high quality. The wide variety of products offered by Italy's diverse agricultural zones makes it possible for us to fully meet customer requirements.

CRISPY AND TASTY

OUR VEGETABLES



PROJECT SOURCING: WE SOW, YOU REAP THE BENEFIT.

In business dealings, decisions involving a new product often play an important role, so we prefer to make these together with you before the start of each season. Then, having selected the right producer and seeds, the new product is grown and harvested according to our strict quality standards. It is then packed and delivered according to your needs and instructions. This approach guarantees maximum planning flexibility, product safety and – last but not least – supplying any new product line specified by the customer.






Hans Klotz
FRESH FROM ITALY

Consumer awareness and the demand for safe, natural food products have grown constantly in recent years. We want to satisfy these needs and we offer our customers a wide range of organic products . Our producers grow their products, expertly and with dedication, while respecting nature and in conformity with the European Union’s strict standards for organic farming. The word “organic” represents a guarantee that we stand behind, not only through the personal relationship we have with our growers, but also thanks to our collaboration with agronomists who guarantee that products declared to be organic actually are. Product safety is also underpinned by strict quality control. In addition to good availability , we guarantee top quality, safety and transparency, as well as a wide range of products, all tailored to the customer’s requirements.



IN HARMONY WITH MAN AND NATURE

OUR ORGANIC LINE



*Georg Klotz (organic grower)
and Harald Klotz examine Georg’s
organically-grown apples.*




Hans Klotz
FRESH FROM ITALY

Crisp, fresh and packed with flavor. That's the way fruit and vegetables in retail stores must be. To ensure that this is how our products reach you, we have opened a state-of-the-art packing centre in Cesena where we have invested in the most modern refrigeration, preparation and packaging technologies for our products. As soon as the produce reaches the centre, it undergoes strict quality control and is then stored at a constant temperature in the various cooling zones of our modern refrigeration units. To guarantee fruits and vegetables reach you as fresh as possible, we pack them at our packing centre within hours of being harvested. Products are packed according to customer requirements and we utilize the full range of pack sizes for fruit available on the market, including bags and trays, packed in layers of all sizes. On request, we can also design packaging specifically for your brand. Rapid distribution and efficient cross-docking allow us to provide fresh produce packed to your requirements and delivered just in time anywhere in the world.

CHECKED AND PACKED FOR YOU

CESENA PACKING CENTRE





When packed, our products undergo strict quality control to guarantee quality. Our employees, who have been working with us for years, have been specially trained to make sure that only the highest quality products make it to your shelves so that you can offer your customers the very best fruit and vegetables that Italy has to offer.

The recent waves of food crises have led consumers to become increasingly well-informed about what they eat and to request more information about the food products they purchase. From the harvesting of our products to their proper maturation, transport to our warehouses with separate storage areas, correct temperature in the refrigeration units, sizing, selection, packing and shipping: our in-depth knowledge of each variety of fruit and vegetable means we can meticulously tailor each step of the process in order to assure product traceability. This makes it possible to readily identify any fruit or vegetable grower – thereby allowing us to efficiently guarantee the traceability of each of our products, from the field to the table.

IN SAFE HANDS, FROM THE FIELD TO YOUR TABLE

DISTRIBUTION AND TRACEABILITY





*Sandro Guiducci proudly shows
off the nectarines from his
orchard in Cesena.*

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For us, food product quality and safety are not just words. Seed selection, proper maturation to bring out full flavor, short but correct storage, custom packaging, safe distribution and on-time delivery: in each of these phases, quality is a priority for us and everything is documented utilizing state-of-the-art technologies. Quality control and the meticulousness and care we use in our company further guarantee product safety that is the result of checking distribution documents, regular residue control performed both in-house and externally, bacteriological tests and temperature monitoring in the refrigeration units. The daily activity of agronomists, chemists expert in the food sector and independent specialized laboratories contribute to the efficacy of our quality controls. This makes it possible for us to maintain the high quality level of our products, guaranteeing their provenance and winning the trust of consumers.

QUALITY AND PROVENANCE. GUARANTEED.



IN BLACK-AND-WHITE: OUR CERTIFICATION PROCESS.

We don't leave anything to chance. This is why our company is certified to conform with the European Union's organic farming directives and IFS (International Food Standard) requirements, utilizing a quality management system that efficiently documents all processes, product flows and quality controls. This allows us to offer you certainty in terms of reliability and safety, and we put it on paper, in black-and-white.





In her laboratory in Nanno in Trentino-Alto Adige, Dr. Nadia Fellin regularly tests our fruits and vegetables for any residue.


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When fifty years ago Hans Klotz Sr., then twenty-four years old, founded his company and began selling apples and pears from Alto Adige, he could never have imagined that one day his company would have occupied a leading role in the international fresh produce market. Since then, many things have changed. Customers have become more demanding, product lines have diversified and transport infrastructure has become more modern and efficient. However, one thing has not changed from the very beginning: Hans Klotz Srl has remained a family-run business for over three generations. It is currently run with foresight by Ingrid, Hans and Harald, the grandchildren of its founder. The result is that the company has remained faithful to its founding principles, its original entrepreneurial spirit, the distribution of top-quality produce worldwide, the ability to react immediately to market demand and deliver orders on time.

50 YEARS OF ENTHUSIASM AND VISION.

YESTERDAY, TODAY
AND TOMORROW.





When success bears fruit, tradition has a future. Extensive experience and an on-going commitment keep us one step ahead of the competition. Because we are an independent company, we can offer the mobility and flexibility needed to fully satisfy customer requirements. We would be pleased to begin a fruitful relationship with you.

*Left to right:
Hans, Helmut, Harald
and Ingrid Klotz.*



